



Staff Report

For City Council Meeting - 11/06/2019

Subject - New Business - Request for Funds - Public Works Tractor

Synopsis: The City uses its tractor daily for jobs such as moving materials, cutting grass/landscaping, hauling gravel, road clearing, and overall city maintenance. The tractor is old and has experienced several mechanical issues the last few months. Mounting repair costs and labor hours lost warranted researching the purchase of a new tractor versus continuing to fix the old one. See the attached quotes for cost comparison.

Council Options: The Council has the following options regarding this issue:

- 1) Make a motion to approve one of the attached tractor purchase bids using public works equipment reserves;
- 2) Deny the request;
- 3) Request more information prior to making a decision.

Recommendation: Staff recommends purchasing a new tractor. It makes more financial sense to purchase a new tractor than to continue repairing the older, tired one. Additionally, time is of the essence in regards to trade-in value. The trade allowance is stated on each bid.

Legal Analysis: N/A

Financial Analysis: The Public Works Equipment Reserve Fund currently has \$118,945 available in funds. Currently, there are no other projects scheduled this fiscal year for this fund.

Respectfully submitted,

Chad



JOHN DEERE

Quote Summary

Prepared For:

City Of Gearhart
Po Box 2510
Gearhart, OR 97138
Business: 503-738-5501

Prepared By:

Jason Sekne
Clark County Lawn & Tractor
17900 Ne 72nd Avenue
Vancouver, WA 98686
Phone: 360-573-3171
jason@cclawnandtractor.com

Quote Id: 20524199

Created On: 27 September 2019

Last Modified On: 27 September 2019

Expiration Date: 03 October 2019

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE 2038R Compact Utility Tractor (30 PTO hp)	\$ 30,052.00	\$ 25,300.00 X	1 =	\$ 25,300.00
Frontier GM2060R Rear Discharge Grooming Mower with Rear Chain Shields	\$ 3,831.00	\$ 3,325.00 X	1 =	\$ 3,325.00

Equipment Total **\$ 28,625.00**

Trade In Summary	Qty	Each	Extended
JOHN DEERE 4200 TRACTOR	1	\$ 7,500.00	\$ 7,500.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 7,500.00

Trade In Total **\$ 7,500.00**

Quote Summary

Equipment Total	\$ 28,625.00
Trade In	\$ (7,500.00)
SubTotal	\$ 21,125.00
Est. Service Agreement Tax	\$ 0.00
Total	\$ 21,125.00
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 21,125.00

Salesperson : X _____

Accepted By : X _____

Confidential



JOHN DEERE

Selling Equipment

Quote Id: 20524199

Customer: CITY OF GEARHART

JOHN DEERE 2038R Compact Utility Tractor (30 PTO hp)

Hours:

Suggested List

Stock Number:

\$ 30,052.00

Code	Description	Qty
1552LV	2038R Compact Utility Tractor (30 PTO hp)	1

Standard Options - Per Unit

0202	United States	1
0409	English	1
1701	Factory Installed Loader with Bucket	1
4061	Less iMatch Quick Hitch	1
5208	14-17.5 (4PR, R4 Industrial, 1 Position) Bias Ply	1
6208	23X8.50-14 (4PR, R4 Industrial, 1 Position) Bias Ply	1

Other Charges

Freight	1
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Frontier GM2060R Rear Discharge Grooming Mower with Rear Chain Shields

Hours:

Suggested List

Stock Number:

\$ 3,831.00

Code	Description	Qty
0481XF	GM2060R Rear Discharge Grooming Mower with Rear Chain Shields	1

Standard Options - Per Unit

3050	Solid Gauge Wheel Tires	1
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JOHN DEERE

Chinook Sales

Clatsop Gear Implement

Longview

Jason

MARK McFADDEN

Quote Summary

Prepared For:

City Of Gearhart
Po Box 2510
Gearhart, OR 97138
Business: 503-738-5501

Prepared By:

Bryan Mestrich
Clatsop Power Equipment
34912 Highway 101 Business
Astoria, OR 97103
Phone: 503-325-0792
stingraymestrich@yahoo.com

Quote Id: 20207750
Created On: 08 August 2019
Last Modified On: 08 August 2019
Expiration Date: 31 August 2019

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE 2038R Compact Utility Tractor (30 PTO hp)	\$ 30,052.00	\$ 24,693.17 X	1 =	\$ 24,693.17
Frontier GM2060R Rear Discharge Grooming Mower with Rear Chain Shields	\$ 3,831.00	\$ 3,294.66 X	1 =	\$ 3,294.66

Equipment Total **\$ 27,987.83**

Trade In Summary	Qty	Each	Extended
2001 JOHN DEERE 4200 TRACTOR	1	\$ 7,500.00	\$ 7,500.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 7,500.00

Trade In Total **\$ 7,500.00**

Quote Summary

Equipment Total	\$ 27,987.83
Trade In	\$ (7,500.00)
SubTotal	\$ 20,487.83
Est. Service Agreement Tax	\$ 0.00
Total	\$ 20,487.83
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 20,487.83

Salesperson : X _____

Accepted By : X _____

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JOHN DEERE

Selling Equipment

Quote Id: 20207750

Customer: CITY OF GEARHART

JOHN DEERE 2038R Compact Utility Tractor (30 PTO hp)

Hours:

Suggested List

Stock Number:

\$ 30,052.00

Selling Price

\$ 24,693.17

Code	Description	Qty	Unit	Extended
1552LV	2038R Compact Utility Tractor (30 PTO hp)	1	\$ 24,677.00	\$ 24,677.00

Standard Options - Per Unit

0202	United States	1	\$ 0.00	\$ 0.00
0409	English	1	\$ 0.00	\$ 0.00
1701	Factory Installed Loader with Bucket	1	\$ 4,704.00	\$ 4,704.00
4061	Less iMatch Quick Hitch	1	\$ 0.00	\$ 0.00
5208	14-17.5 (4PR, R4 Industrial, 1 Position) Bias Ply	1	\$ 0.00	\$ 0.00
6208	23X8.50-14 (4PR, R4 Industrial, 1 Position) Bias Ply	1	\$ 0.00	\$ 0.00
Standard Options Total				\$ 4,704.00

Value Added Services Total**\$ 0.00****Other Charges**

Freight	1	\$ 671.00	\$ 671.00
Other Charges Total			\$ 671.00

Suggested Price**\$ 30,052.00****Customer Discounts**

Customer Discounts Total			\$ -5,358.83	\$ -5,358.83
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Total Selling Price			\$ 24,693.17	
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Frontier GM2060R Rear Discharge Grooming Mower with Rear Chain Shields

Hours:

Suggested List

Stock Number:

\$ 3,831.00

Selling Price

\$ 3,294.66

Code	Description	Qty	Unit	Extended
0481XF	GM2060R Rear Discharge Grooming Mower with Rear Chain Shields	1	\$ 3,831.00	\$ 3,831.00

Standard Options - Per Unit

3050	Solid Gauge Wheel Tires	1	\$ 0.00	\$ 0.00
Standard Options Total				\$ 0.00

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JOHN DEERE

Selling Equipment

Quote Id: 20207750

Customer: CITY OF GEARHART

Suggested Price		\$ 3,831.00
Customer Discounts		
Customer Discounts Total	\$ -536.34	\$ -536.34
Total Selling Price		\$ 3,294.66



JOHN DEERE



Quote Summary

Prepared For:
City Of Gearhart
WA
Home: 503-738-5501

Prepared By:
Jesse Harrel
Chinook Sales and Rentals
643 California Way
Longview, WA 98632
Phone: 360-577-4770
sales@chinooktractor.com

Quote Id: 20560789
Created On: 03 October 2019
Last Modified On: 03 October 2019
Expiration Date: 31 October 2019

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE 2038R Compact Utility Tractor (30 PTO hp)	\$ 30,052.00	\$ 25,300.00 X	1 =	\$ 25,300.00
Frontier GM2060R Rear Discharge Grooming Mower with Rear Chain Shields	\$ 3,831.00	\$ 3,420.00 X	1 =	\$ 3,420.00

Equipment Total **\$ 28,720.00**

Trade In Summary	Qty	Each	Extended
2001 JOHN DEERE 4200	1	\$ 7,000.00	\$ 7,000.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 7,000.00

Trade In Total **\$ 7,000.00**

Quote Summary

Equipment Total	\$ 28,720.00
Trade In	\$ (7,000.00)
SubTotal	\$ 21,720.00
Est. Service Agreement Tax	\$ 0.00
Total	\$ 21,720.00
Balance Due	\$ 21,720.00

Salesperson : X _____

Accepted By : X _____

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**JOHN DEERE**

Selling Equipment

Quote Id: 20560789

JOHN DEERE 2038R Compact Utility Tractor (30 PTO hp)

Hours:

Suggested List

Stock Number:

\$ 30,052.00

Selling Price

\$ 25,300.00

Code	Description	Qty	Unit	Extended
1552LV	2038R Compact Utility Tractor (30 PTO hp)	1	\$ 24,677.00	\$ 24,677.00

Standard Options - Per Unit

0202	United States	1	\$ 0.00	\$ 0.00
0409	English	1	\$ 0.00	\$ 0.00
1701	Factory Installed Loader with Bucket	1	\$ 4,704.00	\$ 4,704.00
4061	Less iMatch Quick Hitch	1	\$ 0.00	\$ 0.00
5208	14-17.5 (4PR, R4 Industrial, 1 Position) Bias Ply	1	\$ 0.00	\$ 0.00
6208	23X8.50-14 (4PR, R4 Industrial, 1 Position) Bias Ply	1	\$ 0.00	\$ 0.00

Standard Options Total**\$ 4,704.00****Value Added Services Total****\$ 0.00****Other Charges**

Freight	1	\$ 671.00	\$ 671.00
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Other Charges Total**\$ 671.00****Suggested Price****\$ 30,052.00****Customer Discounts****Customer Discounts Total****\$ -4,752.00****\$ -4,752.00****Total Selling Price****\$ 25,300.00**

Frontier GM2060R Rear Discharge Grooming Mower with Rear Chain Shields

Hours:

Suggested List

Stock Number:

\$ 3,831.00

Selling Price

\$ 3,420.00

Code	Description	Qty	Unit	Extended
0481XF	GM2060R Rear Discharge Grooming Mower with Rear Chain Shields	1	\$ 3,831.00	\$ 3,831.00

Standard Options - Per Unit

3050	Solid Gauge Wheel Tires	1	\$ 0.00	\$ 0.00
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Standard Options Total**\$ 0.00**

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JOHN DEERE



Selling Equipment

Quote Id: 20560789

Suggested Price		\$ 3,831.00
Customer Discounts		
Customer Discounts Total	\$ -411.00	\$ -411.00
Total Selling Price		\$ 3,420.00